

Request for Proposal (RFP) for Selection of Business Partner for FTTH/FTTX broadband connections using BharatNet Phase – II Network

Corrigendum – II

Request for Proposal (RFP) for Selection of Business Partner for FTTH/FTTX broadband connections using BharatNet Phase – II Network

Reference No: GFGNL/GFG/e-file/263/2023/0096/Commercial-Utilization

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Issued By:

Gujarat Fibre Grid Network Limited (GFGNL)

A Government of Gujarat Company

Regi. office: Block No: 1, 8th Floor, Udyog Bhavan, Sector-11, Gandhinagar-382010

Head office: Block No: 6, 5th Floor, Udyog Bhavan, Sector-11, Gandhinagar-382010

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Corrigendum

The Bidders are requested to take note of the following changes made in the RFP document, which are to be considered while submitting the RFP response. They shall be presumed to have done so and submitted the RFP response / bid accordingly.

- This Corrigendum shall be the part of the RFP documents / process.
- All items specified in this Corrigendum supersede relevant items to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- Text with strikethrough means it is deleted.
- All items specified in **“Revised Clause”** section of this Corrigendum supersede relevant items (if any) specified in **“Response to Pre-Bid Queries”** section of this Corrigendum in case of any mismatch of details.

Response to Pre-Bid Queries:

Sr.No	RFP Document Clause/ Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	Response / Revised Clause
1	A. Invitation Bid	e	4	Bidders who wish to participate in this bid will have to register online. Bidders who wish to participate in online bids will have to procure Digital Certificate as per Information Technology Act, 2000 using which they can sign their electronic bids.	N procure doesnot support in Windows 11 please kindly suggest other option to bidder can participate in bid.	As per RFP-No change
2	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.3	11	From OLT to its child GP, bidder will be allowed to use a single dark fiber free of cost	Kindly please elaborate Child GP and for dark fibre bidder can manage to obtain dark fibre from Manhole in between OLT to GP, OLT to OLT, SDC to DWDM(Transportlayer) If it requires to connect FTTH	1. Child GP: GP parented from (specific)OLT 2.As per RFP - No Change

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					connectivity as per Customer requirement to maintain SLA for Minimum O&M.	
3	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.5	11	Bidder will be free to implement last mile connectivity on wireline as well as wireless media as per field feasibility and viability.	GFGNL to provide space & permission to install RF tower/Pole at GP premises to extend RF connectivity when OFC for LM not feasible.	GFGNL will provide administrative support at GP site wherever possible & feasible to provide space and permission to install RF tower/pole. And, Bidder will be sole responsible to check and verify structure stability prior installing pole/mast on building or from ground and liable to any damage happened due to their installation.
4	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.15	12	Bidder will be free to on-board any enterprise customers wherein bidder will have to mandatorily share a fix share of 25% of the revenue while bidder will have to share revenue for any retail customers as per the % quoted in financial bid in this RFP.	Revenue share percentage% can be negotiated with enterprise customer.	As per RFP-No change

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5	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.20.	13	Bidder has to check the feasibility of space and power before installation of any equipment at SDC/Shelter/GP.	necessary permission to be provided by GFGNL to access for survey of feasibility of space and power.	GFGNL will support the administratively to get the access of SDC, GP and Shelter Sites for site survey.
6	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.23	13	Deployment of reliable software to monitor customer base, revenue stream (reliable monitoring and additional comment), and GFGNL revenue share. Access of software to be supplied to GFGNL officials. Successful bidder's BSS is to be integrated with GFGNL's ERP through APIs for exchanging details like customer database with name, location details, address, data package, paid amount, overdue amount, GFGNL's share etc. Selected bidder has to support on this to GFGNL with providing all necessary resources.	API integration with ERP(GFGNL). GFGNL is requested provide specific ERP/NMS/EMS (vendor/OEM contact) details for integration configuration as required	Details will be shared once selected bidders will be onboarded
7	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.24	13	Bidder has to coordinate and arrange with all stakeholders for power, earthing ,billing process, sub-meter for electrical connection, and other required resources	In case of submeter for electric connection kindly adjust power consumption bill under revenue share. Kindly clarify for existing GP/block location earthing available or NOT.	As per RFP-No change

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8	3. Scope of Work (SoW) for GFGNL: The General Scope of Work is given below.	3.10.	14	GFGNL will be responsible for BharatNet Phase II active and passive infrastructure O&M and SLA achievement. No deductions or no relaxation in revenue sharing will be applicable to selected bidder for non-achievement of SLAs by GFGNL for BharatNet Phase – II network.	Need relaxation in revenue sharing for such impacted customer due to SLA by GFGNL	Relaxations will be given on time extension based on submission of valid document/proof for non achievement of SLA's by GFGNL.
9	3. Scope of Work (SoW) for GFGNL: The General Scope of Work is given below.	3.3	13	GFGNL may support (if required) at Gram Panchayat (GP) wherever possible for the last mile equipment to be installed by the selected bidder. GFGNL will provide DC power, earthing & Air conditioning (AC) at OLT /GFGNL Shelter location for installation of any equipment). GFGNL may also provide space and power at OLT /GFGNL Shelter location to selected bidder based on availability and feasibility.	How much power Backup is provided at GP level	Existing GP supported minimum 1 Hr backup, upgradation on battery backup is in progress
10	3. Scope of Work (SoW) for GFGNL: The General Scope of Work is given below.	3.11	14	GFGNL will extend administrative support for GR with state agencies for ROW using BharatNet for providing FTTH/FTTX connectivity	Please clarify in detail	GFGNL will extend administrative backend support for RoW and aerial cable laying permission from the competent authority

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11	2. Scope of Work (SoW) for the bidder: The General Scope of Work is given below.	2.3	11	From OLT to its child GP, bidder will be allowed to use a single dark fiber free of cost	we request to provide pair of fibre for entire GFGNL Network	As per RFP-No change
12	3. Scope of Work (SoW) for GFGNL: The General Scope of Work is given below.	3.4	14	GFGNL will commission L2 P2P / P2MP circuits as requested by the selected bidder for all feasible cases upon receipt of the required technical information from the selected bidder. GFGNL will provide electrical ethernet port (10/100/1000Mbps) on L2 switch at all GP locations. Or GFGNL will provide only dark fiber in between OLT to its child GP (clause number:2.3)	Please elaborate child GP, on how GFGNL will provide dark fibre connectivity from OLT to "child GP".	Child GP: GP parented from (specific)OLT. Single core fibre will be permitted to use under this RFP Bid
13	Award	Award	19	The bidder with highest quoted revenue sharing % (H1) will be selected.	For Faster Execution; We request to Select min 2 to 3 bidders to award the contract. By Matching H1 rate offer. The matching allowed only of bidder in the band of 20% of H1 offer.	As per RFP-No change
14	General	General	21	In case GoG launches any VGF scheme in future, the selected bidder will be given a preference based on the performance of the bidder in	Requesting to please provide detailed input of future plan for VGF. This will help bidder to submit aggressive revenue share in	In future, if Government launches any scheme for VGF, Bidder selected through this RFP will get the first chance for rural broadband

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				complying to the SoW of this RFP.	consideration of future opportunities.	penetration VGF scheme.

Revised Clause:

Sr. No.	RFP Clause / Item Name	Original Clause	Revised Clause/ clarification
1.	3. Scope of Work (SoW) for GFGNL: The General Scope of Work is given below. – 3.10	GFGNL will be responsible for BharatNet Phase II active and passive infrastructure O&M and SLA achievement. No deductions or no relaxation in revenue sharing will be applicable to selected bidder for non-achievement of SLAs by GFGNL for BharatNet Phase – II network.	GFGNL will be responsible for BharatNet Phase II active and passive infrastructure’s O&M and SLA achievement. Relaxations will be given for time extension of services to impacted customers based on the submission of valid documents/proof for non-achievement of SLAs by GFGNL and submission of valid proof for back to back transfer of benefit to customer(only for Services duration)

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