

Corrigendum-VI

**Request for Proposal (RFP) for
Selection of Agency for Supply, Installation, Testing and Commissioning to upgrade backhaul network
for Gujarat Fibre Grid Network Limited, Dept. of Science & Technology, Government of Gujarat**

Issued by:

Gujarat Fibre Grid Network Limited

Reference No: **GFGNL/GFG/e-file/263/2023/0122-2**

10th March 2025



Issued By:

Gujarat Fibre Grid Network Limited (GFGNL)

A Government of Gujarat Company

Block No: 6, 5th Floor, Udyog Bhavan, Sector-11, Gandhinagar 382010

4. Notice Inviting Proposal and Necessary Instruction

Name of the work	Request for Proposal (RFP) for Selection of Agency for Supply, Installation, Testing and Commissioning to upgrade backhaul network for Gujarat Fibre Grid Network Limited, Dept. of Science & Technology, Government of Gujarat
Proposal due date (last of date of Tender submission)	Tender should be submitted before 23/01/2025 07-Feb-2025 , 24/02/2025 , 05/03/2025 , 10/03/2025 , 18/03/2025 , 6:10 PM Bidder shall upload their bids on nprocure.
Submission of i) Integrity Pact, ii) EMD, iii) RFP Document Fee, and iv) Letter of Authorization (Power of Attorney)	At 06:10 pm (Date of submission of online bid + 4 working Days) for physical copy

Query response:

Sr No	Page no	Clause/ Sub-clause no	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Remarks/Response
1	12 of Corr-V	Sr No 16	We are asking technology "IP-MPLS with Integrated Coherent Optical features (IP-MPLS over DWDM) / Routed Optical Network (RON)" which is enhanced version in conventional technology for building transport network over long distance with combination of IP-MPLS features and DWDM techniques for optimum use of scarce fiber core resources and hence, proven product experience has been sought to	The quoted technology is incorporating IP/MPLS and DWDM in a single equipment chassis We would supply equipment as per the RFP requirement (IPMPLS with coherent optical features/ RON). Meanwhile, please allow domestic OEMs to participate & Qualify by submitting eligibility experience (as per RFP) of IP/MPLS and	Allowing domestic OEMs to participate & qualify by submitting eligibility experience of IP-MPLS and DWDM equipment deployed separately instead of RFP ask of quoted technology - "IP-MPLS with Integrated Coherent Optical features (IP-MPLS over DWDM) / Routed Optical Network (RON)". Same is considered for technical evaluation. As per clause – 12 in Make in India Implementation issue by DoT dated on 21 October 2024 the proof of concept (POC) is included as a substitute for qualifying experience for Make in India (MII) product. In case, they are opting relaxation of MII provisions. It is the OEM and bidder responsibility to offer POC with all preparedness for validation of quoted technology in all products at neutral LAB within 3 calendar

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			de-risk the statewide network	<p>DWDM deployed separately in different customers.</p> <p>This will also address the issue of exclusion of Class-1 Local suppliers and restrictive conditions (clause 10 A and 10B of policy (latest order No:P-45021/2/2017-PP(BE-II)-Part (4) Vol.II dated 19.7.2024 DPIT GOI) and align with the make in India Policy objectives.</p>	<p>days from the date of bid submission and conclude within 3 calendar days from the date of start of POC.</p> <p>The failure during the POC shall be the good reason for disqualifying the quoted technology quoted by the bidder before financial stage of the bid without any scope of further justification and everlasting endless discussion.</p> <p>Clasuse-6 of RFP related to Pilot pocket implementation (i.e.one block and one district, internet breakout, Intranet) remains unaltered for successful bidder including MII before replication in entire geography.</p> <p>The failure during this pilot pocket shall be the good reason for termination of the entire workorder without any scope of negotiation or doubts.</p>
2	30	12.5	The Successful bidder shall provide the required services as per SLA matrix given below. SLA Matrix Window Maximum Rectification Time / Maximum Extended Time for Down Time (PE) 8:00AM to 10:00PM 2 Hrs. 10:00PM to 8:00AM 4 Hrs.	As per the industry practice, the maximum rectification time / maximum extended time for down time shall be as follows: 8:00AM to 10:00PM 4 Hrs. 10:00PM to 8:00AM 6 Hrs. Request you to consider and update the clause accordingly.	The Successful bidder shall provide the required services as per SLA matrix given below. SLA Matrix Window Maximum Rectification Time / Maximum Extended Time for Down Time (PE) 8:00AM to 10:00PM 4 Hrs. 10:00PM to 8:00AM 6 Hrs.

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3	51	Sr. No.1	ITU-T Recommendation, ETSI and IETF Standards, Latest TEC-GR for Quoted technology solution equipment	Section B S. no 1 As per tender requirement each OEM has to meet the TEC GR compliance which includes many legacy technology and modular chassis based clauses. Since tender allows pizza box solution so modular based TEC clauses to be nullified and alternate solution to be allowed for the legacy technology clause's.	<p>1) Fundamentally, we want wider competition, MII, ease in technical terminologies.</p> <p>2) We are not intending for any proprietary terminologies and elimination of competition merely on ground of proprietary words / monopolized ask, minor ports, legacy technology protocols not impacting business and functional ask of the RFP.</p> <p>To address this issue in general, the equivalence of any standard, proprietary words / monopolized ask, workaround minor ports, bidder / OEM may provide equivalence of the same to avoid disqualification on minor grounds without any additional cost to GFGNL and without diluting functional deliverables.</p>
4	49	13.A. 24. c.9	Real time visibility & monitoring of both Network and Application(s) for better co-relation of the Service impact pro-actively rather than re-actively. (Milli Second Level visibility: 20pps to 1000 pps for real time monitoring) for continuous real time KPIs and SLA reporting.	Near real monitoring features required	Yes, as per clarification sought without diluting functional deliverables.

1 Annexure VIII: MAF

Manufacturer's Authorization Format (MAF) From OEM

Ref:

Date:

To

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.....,

Subject: Manufacturer Authorization Letter for RFP No.

Sir,

We, <OEM Name> having our registered office at <OEM address>, hereinafter referred to as OEM are an established manufacturer of the following items quoted by <Bidder Name> having their registered office at <Bidder address>, hereinafter referred to as Bidder. We <OEM Name> authorize <Bidder's name> to quote our product for above mentioned tender.

We confirm that we have understood the delivery & installation timelines defined in the tender. We confirm that we have worked out all necessary logistics and pricing agreement with <Bidder name>, and there won't be any delay in delivery, installation, and support due to any delay from our side.

AMC, Warranty, Maintenance, Spares and duration: We also ensure to provide the required spares, AMC, warranty, maintenance and service support unconditionally for the supplied equipment for a period of 10 years from the date of Go-Live including 7 years comprehensive onsite back-to-back OEM warranty and AMC followed by extended comprehensive onsite warranty and AMC for remaining 3 years preferably back-to-back by OEM or by PIA as per tender service levels. In case, the tenderer requires to extend the period of contract with PIA beyond 10 years, we, as OEM, also undertake to provide support for this extended period also, in case, the supplied product is supported anywhere globally.

Compulsion for Latest Products: The make & model propose by bidder through OEM is quoted should not be older than 1 year from the date of assigned work order. We also confirm that offered product will not be EOL within 10 years from Bid submission date.

OEM direct relationship with GFGNL through MAF servicing the obligations: In case of PIA exits from the Project for any reason, including but not limited to default, insolvency, termination of its Agreement with the purchaser, or other circumstances resulting in the inability of PIA to fulfill its obligations under the Agreement, OEM shall be obligated to continue providing the services to

purchaser in accordance with the terms and conditions outlined in the agreement, between OEM and the bidder including no change in commercials. In case of any difficulties in logging complaint at bidder end, user shall have option to log complaint at our call support Centre. We understand that any false information/commitment provided here in this MAF and during supplies may result in <OEM's Name> getting blacklisted/debarred from doing business with GFGNL.

De-risk obsolescence: If any product is declared end of sale/support, we shall proactively ensure that a suitable equivalent or higher roll over product is offered through the bidder to GFGNL for due approval, contract and order executions thereafter without any additional cost to the GFGNL.

Following are the few key responsibilities of OEM but not limited to,

- Provide yearly product training to the tenderer or its authorized agency throughout the product warranty and support contract. This training may include refreshers at no additional cost.
- OEM with PIA will jointly worked on Quarterly performance reports, including Incident reports and share performance improvement plans including but not limited to MTTR, Repair & Return (R&R) & Tech support performance, design and traffic engineering etc. to ensure the effectiveness and alignment with the objectives of the RFP.
- Assist in enabling APIs, testing, and providing on-site or off-site support, as per the tenderer's requirements, including any necessary integration with third-party network devices(only approved by tenderer) or solutions with tenderer network devices/solutions. For this OEM and PIA/SI will collaborate and take appropriate actions to provide support.
- All licenses supplied in the project on the name of tenderer, i.e., "Gujarat Fibre Grid Network Limited" and Perpetual or with update and upgrades during the entire contract period and after the contract period without any condition and additional cost to GFGNL, the software should work without support (Update/Upgrade).
- We will proactively notify the bidder including tenderer of any security vulnerabilities and provide fixes for timely system patches during the contract period. Our tech support will align to assist the bidder team during major upgrades or integrations in the network.
- Regular patch updates for the supplied products and equipment will be monitored, provided, and applied with minimal to no impact. Any updates that may have a nominal impact will be implemented only after obtaining prior approval from the tenderer.

We hereby declare that the proposed below product complies with all the specifications defined and desired in this RFP and subsequent corrigenda.

Sr No	Product Name	Make & Model

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Thanking You

For <OEM/ Manufacturer name>

< (Authorized Signatory)>

Name:

Designation:

Contact Details:

Seal of the Company

NOTE:

1. The letter should be submitted on the letter head of the manufacturer / OEM and should be signed by the authorized signatory.
2. Any deviation would lead to summarily rejection of bid.

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